



Metalworking Product Comparison Report Request Form

This form must be approved by Glenn Frank or Mike Forest before any lab work can begin

Requestor Information:

Sales Engineer _____

Business Justification (Sales strategy, yearly volume, projected revenue/margin etc):

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End Use Customer Information

Account Name	_____	Contact Name	_____
Street Address	_____	Phone	_____
City/State/Zip	_____	Distributor	_____

Technical Requirements

QualiChem Product #1	_____	Competitive Product #1	_____
QualiChem Product #2	_____	Competitive Product #2	_____
Operating Concentration of Coolant	_____	Makeup Water Hardness	_____
Metals Machined	_____		
Operations Performed	_____		
Completion Date requested	_____		

Technical Objectives for the Product Comparison Report:

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For Internal Use Only

Appearance - Concentrate	Temperature Stability	CIC Breakpoint
Appearance - Dilution	Foam	Hard Water Stability
pH	Metal Stain	Oil Rejection
RI (solids)	Compatibility	Residue

Approved by: _____

Once the PCR is approved please submit at least 1 quart of concentrate for each competitive product being analyzed along with a gallon sample of water to be used by the customer

Send competitive concentrate and customer water sample to:

**QualiChem, Inc.
2003 Salem Industrial Dr
Salem, VA 24153
ATTN: Laboratory Staff - Metalworking**